ID STATE ID	HY05 ITEM 53-UI
·	SMALL 4-DR HYBRID UTILITY VEHICLE W/4-WHEEL DRIVE & 5-PASSENGER SEATING: Hybrid Electric/Gasoline Powerplant, Automatic Transmission. Ford Escape or equivalent meeting intent of specifications
Estimated Quantity	1
Delivery Location/details	Vehicle price with equipment listed above FOB: University of Iowa, Iowa City

	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
Equipment Description	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
Base Vehicle Minimum Specifications						
Wheelbase: 103.1 inches.	103	\$0.00		\$0.00		\$0.00
2 Powerplant: 2.3L 4-cylinder gasoline engine, 65-kilowatt electric	STD	\$0.00		\$0.00		\$0.00
motor, 28-kilowatt generator, 330-volt nickel-metal battery.		****		****		, , , ,
3 Air conditioning w/all required options.	STD	\$0.00		\$0.00		\$0.00
4 Engine block heater.	41H	\$0.00		\$0.00		\$0.00
Tilt steering column, Automatic speed control.	STD	\$0.00		\$0.00		\$0.00
6 Driver and passenger side curtain air bags.	STD	\$0.00		\$0.00		\$0.00
7 Radio, AM-FM CD.	586	\$0.00		\$0.00		\$0.00
8 Power point or cigar lighter.	STD	\$0.00		\$0.00		\$0.00
9 Power steering.	STD	\$0.00		\$0.00		\$0.00
Power brakes w/4-wheel anti-lock system.	STD	\$0.00		\$0.00		\$0.00
Power windows and door locks. Remote keyless entry.	STD	\$0.00		\$0.00		\$0.00
2 Privacy glass.	STD	\$0.00		\$0.00		\$0.00
3 Interior cargo hooks.	STD	\$0.00		\$0.00		\$0.00
4 Mirrors: exterior power, heated fold-away, interior day/night.	STD	\$0.00		\$0.00		\$0.00
5 Wipers, intermittent.	STD	\$0.00		\$0.00		\$0.00
6 Daytime running lights.	942	\$0.00		\$0.00		\$0.00
7 Fog lamps.	STD	\$0.00		\$0.00		\$0.00
8 Full instrumentation gauge w/compass & exterior temperature.	STD	\$0.00		\$0.00		\$0.00
9 Rear window defroster and intermittent wiper/washer.	STD	\$0.00		\$0.00		\$0.00
0 Full interior insulation/trim package, to include door/side wall panels,	A2	\$0.00		\$0.00		\$0.00
full headliner, dome lamp. Full floor covering. Front bucket seats						
w/power driver side, one 3-person rear split bench seat w/folding back, all w/cloth upholstery.						
	161	\$0.00		\$0.00		\$0.00
1 Floor mats, color keyed, all passenger positions. 2 Fuel tank, highest capacity available.	STD	\$0.00		\$0.00		\$0.00
3 Tires: 16-inch all-terrain radials. Standard spare.	STD	\$0.00		\$0.00		\$0.00
4 2 extra key sets, 4 total sets with each vehicle.	2 KEYS	\$58.00		\$0.00		\$0.00
Other options: If an option is not explicitly listed but requires an	DELIVERY TO IA CITY	\$80.00		\$0.00		\$0.00
additional cost, please list this option on this line	BELIVERT TO IN OIT	ψ00.00		\$0.00		ψ0.00
6 Required Options (Pricing required for a complete Bid)						
7 N/A = = = = = = = = = = = = = = = = = = =		\$0.00		\$0.00		\$0.00
8 Options which may be required						
9 N/A						
0						
1 Vehicle Make		FORD				
2 Vehicle Model:	11	ESCAPE				
Vehicle Model Code:	11	U96				
	41	0.00%				
% discount off dealer price (Black Book Invoice) for		0.00%				
additional options not stated in specifications:						
American Made (Yes/No):		Yes				
Exact Model Designation and Equipment Package:	11	400B				
7 FPA Highway (MPG)	1					
=: /:gay ( o/	1					
8 Base Price	41 .	40= 010 00		20.00		
2455:1155		\$25,818.80		\$0.00		\$0.00
Required Option Price:	]]	\$138.00		\$0.00		\$0.00
Fleet Incentive Discount		\$0.00		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should						
	II J					
be entered as a negative value)	<b>{ </b>	(64.00)		60.00		60.00
Government Discount	11	(\$1.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should	II I					
be entered as a negative value)	II I					
Other Discounts:	]]	(\$32.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should			l			
be entered as a negative value)	11	\$25,923.80		\$0.00		\$0.00
Final Price:		\$25,923.80		\$0.00		\$0.00